



## Primo Trailer Sales Newsletter

Indian Summer  
September 2008

Dear Chris,



This past summer was not what we consider a traditional summer in Eastern Ontario/Western Quebec. At one point it seemed like it rained every day. Thankfully, a heatwave near the end of August gave us a taste of summer. We hope that the next few weeks bring us a long, warm Indian summer.

Winter isn't here yet so get out and enjoy the vibrant colors of nature this fall.

### Fall Clearance Sale

Save Thousands on All RV & Utility/Cargo Trailer Inventory

It is time for the annual Primo Trailer Sales Fall Clearance Sale.

Our entire inventory of [Class Bs](#), [Travel Trailers](#) and [Fifth Wheels](#) as well as our [Utility Trailers](#) and [Cargo Trailers](#) are on Sale, priced to Move!



If you've had your eye on something now is the time to act. We'll do whatever we can to make a deal.

[Contact Us](#) for more information or stop by and see us.

### RV Vacations Are Least Expensive, Study Shows

Reston, Va. - Despite record-breaking fuel prices, typical RV trips remain the least expensive type of vacation, according to a new study comparing vacation costs.

PKF Consulting, an international consulting firm with expertise in travel and tourism, found that "typical RV family vacations are on average 27 to 61 percent less expensive than other types of vacations studied."

Even factoring in RV ownership and fuel costs, the study reveals that RV family vacations tend to be significantly less expensive than other types of vacations.

"This study re-affirms what RVers have long known, that RV vacations deliver greater



### Things To Be Aware Of

Important Towing Definitions



Hooking up your trailer and heading off into the sunset is picture-perfect scenario. Active lifestyles usually demand that you travel the haul road while towing a trailer of some sort behind your vehicle. The problem is that it's not as easy as it looks, and if you don't know what you're doing, towing a trailer can be downright dangerous. However, the following trailer towing tips should make your next towing experience safe and enjoyable.

A crucial factor in trailer towing safety is matching the trailer towing ball steel strength specifications, trailer length and tow vehicle capacity together. The following trailer towing information should help accomplish that goal.

**GVWR** (Gross Vehicle Weight Rating):

The total allowable weight of a fully loaded vehicle, including driver, passengers, cargo, and trailer tongue weight. Find out your vehicle's GVWR before you start.

**GAWR** (Gross Axle Weight Rating):

The maximum weight a single axle is designed to safely carry. This rating is provided to prevent single-axle overloading. Overloading can cause serious axle and brake damage.

**Tow Rating:**

The manufacturer's recommended towing capacity. Towing capacity for the same model may vary by engine size and axle ratio, so check your owner's

economic value compared  
Article Continued [HERE](#)

### Fall Service Specials Winterizing and Preventive Maintenance

Unfortunately it's that time of year again. The kids have returned to school. For many of us this means our summer 'toys' will soon have to be put in storage for the coming winter.



Our service department has developed a number of [Fall RV Trailer Service Specials](#) and [Fall Utility/Cargo Trailer Service Specials](#) to help you address your service needs. [Primo Self Storage](#) is able to store you RV, trailer, boat or car for you. Indoor and Outdoor storage is available.

— [Contact Primo Self Storage](#) for more vehicle storage information.

manual for the exact rating.

#### **GTWR** (Gross Trailer Weight Rating):

This figure is located on a metal tag on the trailer frame and is based on the allowable weight of the trailer and it's cargo.

#### **GCWR** (Gross Combined Weight Rating):

Total weight of the tow vehicle and everything in it, as well as the trailer and its contents.

Factory hitches correspond with the vehicle's tow rating and capabilities. If you're starting from scratch, here are the parameters.

#### **Class I:**

Designed for trailer-and-trailer-content-weights up to 2,000 pounds, a bumper mount or combination bumper/frame mount.

#### **Class II:**

Always frame-mounted and recommended for total trailer weights up to 3,500 pounds.

#### **Class III:**

Most commonly found on full-size light trucks for heavy duty towing up to 5,000 pounds of trailer weight.

#### **Class IV:**

Designed for trailer weights up to 7,500 pounds. Class IV hitches can handle up to 10,000 pounds of trailer weight with the addition of weight-distributing system.

#### **Class V:**

Designed for trailer weights over 7,500 pounds. Class IV hitches can handle over 10,000 pounds of trailer weight with the addition of weight-distributing system.

### Diversitech 10" Dual Ball Adjustable Drawbar



Made of Polished Aircraft Grade Billet Aluminum, Diversi-Tech hitches are good looking and hard working. The Diversi-Tech drawbar is by far the best built adjustable aluminum drawbar on the market. They are very safe and very secure; with a built in self-locking mechanism, that can't be broken or cut off like a standard locking pin. The added benefit of having the hitch pin built in is just a bonus that aids in safety because you're less likely to forget to pin your hitch, or have your hitch pin tampered with. The integral stainless steel self locking mechanism is o-ring sealed to keep the debris and water out and keep the lube in. Pins are 5 times harder than a standard hitch pin. Every Diversitech Dual Ball Adjustable Hitch comes with four keys. The adjustable aluminum ball carrier has the same o-ring sealed stainless pin to lock the dual ball portion in place and uses the same key.

Each Diversi-Tech drawbar has a set of spring loaded anti-rattle balls on receiver shank to keep the hitch from rattling when there isn't a trailer attached. These balls cut down on noise and wear on the aluminum hitch shank. Also all Diversi-Tech products are covered by a one year warranty and have been fully SAE tested and certified. You'll have no worries from these billet aluminum hitches as they truly are the best engineered adjustable aluminum hitch on the market. Keyed alike Hitches and Hitch / Coupler Lock Combinations are available.

**Our Price:** \$398.00

### Sunnybrook Edgewater 255RKE Travel Trailer



Save Thousands on the Edgewater 255RKE with slideout from Primo Trailer Sales. We are able to offer this lovely travel trailer to you at a price not seen for years. Everything is included - A/C, awning,

microwave. Stop by and see for yourself what a tremendous value the Edgewater represents.

**Sale: \$15,449** including freight & prep. Sales taxes and licencing additional.

**Monthly Payment: \$167**

(GST & Ontario Sales Taxes Included, \$0 down, 8.65%, 60 month term, 180 month amortization)

**List Price: \$21,908**

**Stock #4111**

### Wildcat 29RLBS Fifth Wheel



Put the worries of the work-a-day world behind you and enjoy a family retreat filled with adventure. That's what Wildcat by Forest River is all about.

This fifth wheel has it all ... two slideouts, awning, A/C and beautiful windows along the back to connect with nature.

**Sale: \$28,800** including freight & prep

**Monthly Payment: \$315**

(GST & Ontario Sales Tax Included, \$0 down, 7.5%, 60 month term, 180 month amortization)

**List Price: \$41,400**

**Stock #3876**

### A/C, Tire & Propane Bottle Covers



Primo Trailer Sales has all the right parts and accessories to cover your Motorhome, Travel Trailer or Tent Trailer. We have covers available for almost any application.

We also have covers for tires, air conditioners, propane bottles and roof vents.

[Contact Parts](#) for more info.

### Utility Trailers at Primo Trailer Sales



Primo Trailer Sales stocks Eastern Ontario/West Quebec's largest inventory of open utility trailers. We have 4x8s, 5x8s, 5x10s, 5x14s, 6x10s, 6x12s, 7x12s and 7x16s. We have dump trailers, equipment floats - including tilt decks.

All trailers made by Canada Trailers feature quality 15" radial tires (or larger), sealed beam lighting, tongue jacks and steel sides. See our [inventory](#) for more information.

**Utility Trailers with 21" steel sides, sealed beam lights, tongue jacks and 15" radial tires from: \$1,979** including freight & prep. Taxes & licence additional.

### Weekend Warrior LED3505 Fifth Wheel Toy Hauler



**Weekend Warrior Fifth Wheel Toy Hauler from Primo Trailer Sales**

Carry your toys with you on the road with the 2009 Weekend Warrior 35' Fifth Wheel Toy Hauler featuring a slideout, A/C, awning, generator & much more. Luxurious accommodations for you and a partitioned garage with loading ramp for your bikes, quads, go-karts - whatever.

**Sale: \$53,900**

**List Price: \$68,500**

**Monthly Payment: \$585**

(GST and Ontario Sales Taxes Included, \$0 down, 7.5%, 60 month term, 180 month amortization)

[Stock #4047](#)

### Towing Tip #7



Always allows a greater distance to stop when towing a trailer. Always allow one "vehicle and trailer length" for each 20 km/hr (10 mph). So if your vehicle + trailer length equals 30 feet and you're driving at 80 km/hr, you should keep a distance of approximately 120 feet between you and the vehicle in front of you. If you have to do an emergency stop, do not step on the brakes but shift to a lower gear and "pump" the brakes lightly to cut the vehicle speed. (You definitely should practice this one regularly!).

Thank you for your business and continued support.

Sincerely,



The entire staff at Primo Trailer Sales

## Save 50%



All [Thetford](#) and [RV Boss Cleaning Products](#) In Stock are Clearance Priced!

**Offer Expires: October 31, 2008**

## Save 25%

Premium & Deluxe Heavy Duty Black water hoses. (Part# 24958, 24959, 24957, 24953, 24951, 24950)

Kinedyne Auto Tie Down Kit. Tire net set complete with hooks and ratchet. (Part# TN-1H13KIT)

Tote-N-Stor 11 Gallon (Part# 25606)

Maxxair 800 Deluxe Fanmate with screen & louvers

This offer will not be advertised. Coupon must be presented in person at time of purchase. Feel free to share with family and friends by forwarding this newsletter.

**Offer Expires: October 31, 2008**

## Join Our Mailing List!

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