



## Primo Trailer Sales Newsletter

New Year is Now!  
January 2009

Dear Chris,



Ottawa is currently in the depths of winter but spring is not too far in the future. It is at this time of the year we at Primo Trailer Sales are preparing for a new season - ordering inventory, securing lines, placing parts booking orders, doing major service projects and, yes, plowing a lot of snow. We are also selling a surprising number of trailers, hitches and Thule racks.

In a few weeks we will be at the Ottawa Spring RV Show and another great year! We are looking forward to reconnecting with our friends and clients.

### Inventory and Orders

Spring is just around the corner.

Looking for a deal? We have great discounts on all current, in stock, [enclosed trailer](#), [open trailer](#) inventory as well as our [new RV inventory](#).

The best deals are on imports like Pace enclosed trailers and Alumina and Trailex open trailers but the biggest difference is noted on the RV inventory, such as the Wildcat, Wildwood, Sunset Creek and Holiday Rambler Savoy and Alumascape, because of the bigger dollar amounts involved. For some units like the Holiday Rambler Alumascape a 2008 could be \$10,000 less expensive than the virtually identical 2009.

With the currency exchange change vs. the spring of 2008, some pretty significant savings can be had by picking up a new trailer that we have in stock. They will go fast once winter starts to fade. For best selection shop early. If we don't have exactly what you need we will need 6-12 weeks for a factory order.

### Value Series Dump Trailers

New From Canada Trailers

Canada Trailers has recently introduced a new Value Series line of hydraulic dump trailers. These trailers will be available in select sizes with few options to keep the price low. Primo Trailer Sales will have these new trailers in stock shortly.



### Service Reminder

Ontario Safety Inspections

[Ontario Trailer Safety Inspections](#) must be carried out annually on all trailers (RV trailers are exempted) if the gross combined weight rating of tow vehicle and trailer exceed 4500kg.

We are doing safety inspections now. Get your trailer in early and beat the rush.

### Parts & Service News

New Tire Mounting and Balancing Machines

Parts and Service are open Saturdays from 9am until 2pm. We install hitches, Thule racks and boxes and do minor trailer repairs.



Primo Trailer Sales has just purchased a set of state of the art Hoffmann tire mounting and balancing machines. We can do all trailer tires as well as car and truck tires - even low profile - quickly and efficiently. We will have tires available from Goodyear, Maxxis, BF Goodrich and Duro to fit

### Employment Opportunities

Quality People Required

Primo Trailer Sales has the following employment opportunities:

- RV Salesperson
- Parts & Service Counter Person
- Trailer Hitch and Wiring Installer

If interested, please fill out an [Application for Employment](#) and send CV to 613-596-3918 Fax or [srios@primotrailersales.com](mailto:srios@primotrailersales.com).

If you know someone who might be interested

virtually any application.

Contact [Parts](#) or [Service](#) or call 613-596-9696 for more information.

please forward this along.

Thank you.

### New 2007 Holiday Rambler Alumalite - Full Warranty



One last remaining new 2007 Holiday Rambler Alumalite that is **PRICED TO CLEAR!** Take advantage of this great opportunity to pick up this beautiful couples trailer at a great discount off MSRP. Have the peace of mind of knowing you are protected with a Holiday Rambler new trailer factory warranty.

Other new, non-current model year [RV Inventory](#) also priced to roll!

**Clearance: \$20,900** Or **Best Offer**

Including Freight & Prep. Taxes & Licence additional.

**You Save: \$9,466**

**Payment: \$240/month** or **\$110/bi-weekly** (GST & Ontario Sales Tax included in payment figure, \$0 down, 9.04%, 60 month term, 180 month amortization. OAC.

**Stock #3562**

### 2008 Trailex CT-7541 All Aluminum Car Trailer - Less than 1000 Pounds!



Trailex aluminum car trailers have an almost cult following in the United States and for good reason. Exceptional quality and unbelievable light weight make their car trailers very sought after.

Primo Trailer Sales currently has in stock (1) CT-7541 (fits Porsche 911, 944, 968 etc.) car trailer and (1) CT-8045 (fits Corvette, Viper and other bigger, wider exotics.

Given the dramatic drop in the value of the Canadian dollar in the past year we cannot buy new 2009 trailers for what we are selling these 2008s. Call us crazy but call us and take advantage of this opportunity to pick up a great trailer at a great price!

**CT-7541 S#4144EB Our Price: \$6,599** 14" Aluminum Wheels, Spare Tire w/Carrier

**CT-8045 S#4146EB Our Price: \$6,999** 14" Aluminum Wheels

Most Trailex Options Available for installation at any time.

We also have a 16' Aluma all-aluminum car hauler listed on our [open trailer inventory](#) page and a few Pace Trailers enclosed car haulers carried over from 2008 listed on our [enclosed trailer inventory](#) page.

**GST, PST, Ontario Safety Inspection Sticker and Licence Additional**

### New 2006 Terry Dakota Lightweight Fifth Wheel - Full Warranty



We have one remaining new 2006 that is **PRICED TO CLEAR!** Take advantage of this great opportunity to pick up a great trailer at a great discount off MSRP. Have the peace of mind of knowing you are protected with a new trailer factory warranty.

Other new, non-current model year [RV Inventory](#) also priced to roll!

**Clearance: \$24,900** Or **Best Offer**

Including Freight & Prep. Taxes & Licence additional.

**You Save: \$9,466**

**Payment: \$280/month** or **\$130/bi-weekly** (GST & Ontario Sales Tax included in payment figure, \$0 down, 8.50%, 60 month term, 180 month amortization. OAC.

[Stock #3369](#)

### 2008 Pace Trailers Journey 7x14 Tandem Axle Motorcycle Trailer



Motorcycle enthusiasts have got to check out this unbelievable 2-4 bike trailer now on sale at Primo Trailer Sales. Do the trips you've always dreamed of doing by trailering your bike down south during the winter, to Bike week the east coast during summer or anywhere you dream of.

This trailer's got it all ... ramp door with spring assist, side door, ATP stoneguard, tie-down rings, aluminum wheels, special black & stainless steel two-tone exterior, torsion axle suspension with all wheel electric brakes.

Go on ... treat yourself.

Other enclosed motorcycle, cargo, auto and snowmobile trailers listed on our [enclosed trailer inventory](#) page.

**Sale Price: \$6,999** + PST, GST, Safety Inspection Sticker and Licence.

**Leasing Available OAC**

[Stock #3917](#)

### New 2007 Terry 280RLDS - Full Warranty



One last new 2007 Terry travel trailer remains at Primo Trailer Sales and it is **PRICED TO CLEAR!** Take advantage of this great opportunity to pick up a great trailer with two slideouts at a great discount off MSRP. Have the peace of mind of knowing you are protected with a new trailer factory warranty.

Other new, non-current model year [RV Inventory](#) also priced to roll!

**Clearance: \$25,900** Or **Best Offer**

Including Freight & Prep. Taxes & Licence additional.

**You Save: \$9,131**

**Payment: \$290/month** or **\$130/bi-weekly** (GST & Ontario Sales Tax included in payment figure, \$0 down, 8.50%, 60 month term, 180 month amortization. OAC.

[Stock# 3626](#)

### Towing Tip #10 Wheel Bearings



In the last few months we have seen a number of axle failures due to improper maintenance related to greasing the wheel bearings. This often overlooked area includes not just the bearings but the race and seals as well. The bearings, races, and seals are all vital parts that should be kept in good repair in order to keep your trailer working correctly. If the bearings are not functioning properly and the internal rollers are not moving freely damage will occur to the spindle and hub assembly.

Depending on the amount damage, it may necessitate the replacement of the trailer axle. If the bearings are not properly greased, they can get so hot that they will actually weld themselves to spindle assembly resulting in a potentially catastrophic failure. In order to prevent this the wheel bearings should be repacked every 10,000 kms(6,000 miles) or every 12 months. Pulling the trailer more often will actually help to distribute the grease throughout the bearing therefore so even if the trailer sits stationary for a long period it is a good idea to have preventive maintenance performed on a regular basis.

Thank your for your business.



The entire staff at Primo Trailer Sales

## Free Installation\*



We just received a fresh shipment of enclosed trailer ladder racks. Free installation to those who buy a set of racks and have them installed by February 28, 2009. Call us to set up an appointment.

[Contact Parts](#) at Primo Trailer Sales for more information or give us a call at 613-596-9696.

This offer will not be advertised. Coupon must be presented in person at time of purchase. Feel free to share with family and friends by forwarding this newsletter.

**Offer Expires: February 28, 2009**

\* With Purchase of Ladder Racks from Primo Trailer Sales

## Free Install\*



### Thule Racks & Cargo Boxes

Due to strong demand, Primo Trailer Sales is extending the Thule free installation promotion. With the purchase of all [Thule racks and cargo boxes](#) receive installation at no charge. There are racks and boxes for skis, snowboards, bikes, kayaks and general cargo and there is something for virtually any vehicle.

[Contact Parts](#) at Primo Trailer Sales for more information or give us a call at 613-596-9696.

This offer will not be advertised. Coupon must be presented in person at time of purchase. Feel free to share with family and friends by forwarding this newsletter.

\*With Purchase of Thule items from Primo Trailer Sales

**Offer Expires: March 31, 2009**

## Save 25%



Secure your bike properly with a motorcycle wheel chock from Primo Trailer Sales. 3.5" and 6.5" widths in stock.

[Contact Parts](#) at Primo Trailer Sales for more information or give us a call at 613-596-9696.

This offer will not be advertised. Coupon must be presented in person at time of purchase. Feel free to share with family and friends by forwarding this newsletter.

**Offer Expires: February 28, 2009**

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