



## Primo Trailer Sales Newsletter

March 2009

Dear Chris,



The sun has been shining and the days are getting longer. We are seeing more activity.

A steady stream of Contractors and RVers have been into our store busy preparing for the summer season, buying new trailers, servicing their current trailers and buying new equipment and accessories in anticipation of another great season.

We are here to help in any way we can. Have a great year!

### Trailer Hitches & Thule Racks Saturday Installation Available!



Primo Trailer Sales installs trailer hitches, including Fifth Wheel and Gooseneck hitches, and Thule racks and cargo boxes Monday to Saturday.

For online quotes:

[Trailer Hitches](#)

[Thule Racks & Cargo Boxes](#)

or Call Parts at 613-596-9696.

### Trailer Maintenance Spring Commissioning.

No matter what kind of trailer you have, if it's been in storage for awhile there are a number of things you'll want to ensure are functioning properly prior to use.



- Look over the frame for cracks or broken welds.
- Inspect safety chains for worn or damaged links. Replace if necessary.
- Inspect tires for cuts, bulging, UV damage, cracks, punctures and tread depth. Replace if there are any issues.
- Inspect trailer wiring for bare spots, fray, etc.
- Inspect bearings and cups for corrosion or wear. Clean & repack.

### Trailer Parts & Accessories Upgrade Your Current Trailer

Instead of buying a new trailer why not enhance the one you've got? We have thousands of products available for:

- RV Trailers
- Cargo Trailers
- Motorcycle Trailers
- Automobile Trailers
- Utility Trailers

[Awnings](#), [Slide-Toppers](#) and [Screen Rooms](#) are always popular and a great addition to your RV trailer or enclosed trailer.



stoneguards, spare tires, power tongue jacks etc. etc. etc. You name it, pretty much we can get it. Fast!!!

Tens of thousands of RV parts and accessories are available on our [online store](#) or [contact Parts](#) directly to place your order.

Please [contact Parts](#) at 613-596-9696 for any parts and accessories questions you may have.

- Adjust brakes to proper operating clearance (if applicable)
- Inspect brake shoes, magnets & drums for wear, scoring or contamination.
- Inspect Seals for leakage and replace if necessary.
- Inspect springs for wear, breakage or loss of arch.
- Inspect the suspension parts for bending, loose fasteners and wear.
- Inspect the welds on hangers
- Inspect wheels for cracks, dents or distortion
- Tighten wheel nuts to specified torque values.
- Check operation of breakaway switch (if applicable)
- Ensure all lighting functions properly. Replace burnt out bulbs and carry a few spares.
- Test brakes (if applicable)

Dexter Axle has prepared a trailer [Maintenance Schedule](#) for trailer suspension components.

Be safe out there on the road. Maintain your trailer.

### Service Reminder Ontario Safety Inspections

[Ontario Trailer Safety Inspections](#) must be carried out annually on all trailers (RV trailers are exempted) if the gross combined weight rating of tow vehicle and trailer exceed 4500kg.

We are doing safety inspections now. Get your trailer in early and beat the rush.

### M&R Straps & Tie-Downs Straps & Tie-Downs for Cargo, Cars, Motorcycles & ATVs

Securing cargo, cars, motorcycles or ATVs is easy, provided you have the proper strap and tie-down.

[M&R Straps and Kinedyne Heavy Duty Straps](#) are both available at Primo Trailer Sales.



M&R offers a very innovative automobile tie-down strap made especially for very low vehicles where using a traditional strap with metallic fastening hardware or wheel bonnet to secure the vehicle is not practical.



This system uses a traditional ratchet through which a strap with no metal is fed. Instead of a hook, this strap features a flat loop sewn onto the end. Each of 4 straps is fed through the rim of the vehicle and then the end of the strap without the loop is fed through the loop itself and then into the ratchet and tightened.

Both the traditional [4 point auto tie-down kits](#) (\$142.95\* for a set of 2 ratchet straps & 2 axle straps) and the sewn flat loop kits are now in stock (\$168.95\* for a set of 4 ratchets and 4 straps w/flat sewn loops). \* plus taxes.

Primo Trailer Sales has a wide variety of [M&R Motorcycle & ATV Strap and Tie Downs](#) and [M&R Automobile Strap & Tie Downs](#) in stock.



### New 2008 Pilgrim 210PE Ultralight Travel Trailer



Pilgrim brand trailers by Pilgrim International, provides standard features that are normally only offered on manufacturer's products that cost thousands of dollars more. Many of our standard features are sold as options or not even available from competitors within our price range.

Other new 2009 and new 2008 [RV Inventory](#) also priced to roll!

**Clearance: \$18,000**

Including Freight & Prep. Taxes & Licence additional.

**You Save: \$7,600**

**Payment: \$200/month or \$90/bi-weekly** (GST & Ontario Sales Tax included in payment figure, \$0 down, 8.80%, 60 month term, 180 month amortization. OAC.

**Stock #4023**

## Steel and Aluminum Utility Trailers



Primo Trailer Sales currently has in stock high quality steel and aluminum utility trailers by Canada Trailers and Aluma priced from \$1599. Our trailers are built to last and will stand up to commercial usage unlike those from the Big Box stores. If you're in the market for a utility trailer do your homework.

All open trailers (dump, utility, landscape, equipment float, kayak, boat etc.) in stock and on order are listed on our [open trailer inventory page](#). Of course, if there is something specific you are looking for we can always order a trailer just for you.

**GST, PST and Licence Additional**

## New 2008 Holiday Rambler Savoy LX 28RLD Fifth Wheel



If it's time for you and your family to catch the wave of RV excitement, the 2008 Savoy is a great place to start. The Savoy makes no sacrifices when it comes to quality and features. So take a closer look around. Find out all the benefits of joining the Holiday Rambler family.

Other new, non-current model year [RV Inventory](#) also priced to roll!

**Clearance: \$32,200** Including Freight & Prep. Taxes & Licence additional.

**You Save: \$10,947**

**Payment: \$350/month** or **\$160/bi-weekly** (GST & Ontario Sales Tax included in payment figure, \$0

down, 8.20%, 60 month term, 180 month amortization. OAC.

[Stock #4042](#)

## 2008 Pace Trailers Outback 7x14 Tandem Axle Cargo Trailer



There are many low-priced cargo trailers on the market, but only OutBack is built by Pace American, the nation's leading manufacturer of enclosed trailers. Sized for easy towing, OutBack models by Pace are designed for the entry-level, light-duty cargo hauler looking for a quality trailer at an affordable price. Pace builds OutBack trailers to last with standard features like an EZ-ride suspension, all-steel frame construction, and thick plywood floors.

OutBack is backed by Pace's reputation built on over 20 years of experience and a written 3-year limited warranty..

When it comes to buying an economical cargo trailer, OutBack will put you out front.

Other enclosed motorcycle, cargo, auto and snowmobile trailers listed on our [enclosed trailer inventory](#) page.

**Sale Price: \$4,999** + PST, GST, Ontario Safety Inspection Sticker and Licence.

**Leasing Available OAC**

[Stock #4084](#)

## Used 2004 Terry Quantum 285 RKS Fifth Wheel



Check out this beautiful 2004 Terry Quantum 285 RKS Fifth Wheel that is **PRICED TO CLEAR!**

Take advantage of this great opportunity to pick up a great fifth

wheel with a rear kitchen, fibreglass exterior, A/C, slideout, freestanding dinette and much more. This unit is LOADED!!!

Other [Used RV Inventory](#) also priced to roll!

**Clearance: \$19,900**

Including Prep. Taxes & Licence additional.

**Payment: \$310/month or \$140/bi-weekly** (GST & Ontario Sales Tax included in payment figure, \$0 down, 7.49%, 60 month term, 180 month amortization. OAC.

**Stock# 3796**

### Towing Tip #12 Proper Weight Distribution

When loading your trailer, whether it is a travel trailer, fifth wheel or utility trailer, the proper weight distribution of the cargo is a key. A properly loaded trailer will not only handle better it will also be much safer to tow. Here are a few tips for loading your trailer that will enhance your towing experience:

- Know your Gross Axle Weight Ratings (GAWR), obtain measurements of specific wheel position loads and set tire pressure appropriately.
- Keep the center of gravity as low as possible.
- Keep cargo secured to prevent shifting that could cause a loss of control.
- Proper towing requires the right amount of tongue weight; this amount should be between 15% and 20%. Distribute weight not only between right and left but front to back too.
- Place at least 60% of the cargo to the front of the midpoint of axle or axles. This will keep the proper amount of tongue weight and prevent the trailer from swaying.
- Determine if you need a weight distribution system. If the rear of the vehicle sags noticeably, it may be wise to invest in such a system.



Thank you for your business.



The entire staff at Primo Trailer Sales

## Kipor Generator Sale



Kipor Sinemaster Inverter Generators provide clean and quiet portable power. These compact and lightweight generators are the perfect match for the RV or campground, when you want all the conveniences of home. Or bring a Sinemaster to the worksite. The pure sinewave these generators produce can run sensitive electronic equipment.

[Contact Parts](#) at Primo Trailer Sales for more information or give us a call at 613-596-9696.

[1000w](#) \$999.00\*  
[2000w](#) \$1299.00\*  
[3000w](#) \$1599.00\*  
[6000w](#) \$2499.00\*

Quantities Limited. All units currently in stock.

This offer will not be advertised. Coupon

must be presented in person at time of purchase.

Feel free to share with family and friends by forwarding this newsletter.

**Offer Expires: April 30, 2009**

\* Taxes Additional. MSRP: 1000w \$1099, 2000w \$1399, 3000w \$1899, 6000w \$3599

## VuQube 1000

**\$839.95\***



With the innovative, ultra-portable VuQube satellite antenna you can now take your shows anywhere your life takes you. The VuQube offers a quick and convenient way to enjoy your favorite sporting events or shows whether you are hitting the open road for a weekend away, tailgating at the big game, or hosting a barbecue in the back yard with family and friends.

This offer will not be advertised. Coupon must be presented in person at time of purchase.

Feel free to share with family and friends by forwarding this newsletter.

[Contact Parts](#) at Primo Trailer Sales for more information or give us a call at 613-596-9696.

**Offer Expires: April 30, 2009**

\* Taxes Additional. MSRP \$1300.00

## Free Install\*



## Thule Racks & Cargo Boxes

Due to strong demand, Primo Trailer Sales is extending the Thule free installation promotion. With the purchase of all [Thule racks and cargo boxes](#) receive installation at no charge. There are racks and boxes for skis, snowboards, bikes, kayaks and general cargo and there is something for virtually any vehicle.

[Contact Parts](#) at Primo Trailer Sales for more information or give us a call at 613-596-9696.

This offer will not be advertised. Coupon must be presented in person at time of purchase. Feel free to share with family and friends by forwarding this newsletter.

\*With Purchase of Thule items from Primo Trailer Sales

**Offer Expires: April 30, 2009**

**Save \$100!!!**

Now Only  
\$109.00\*



Faulkner mesh recliner. The unique high-tension elastic cord system provides flexible support. The ergonomically contoured padded or wood armrests follow every move of the seat. Faulkner's easy-to-use lever lock system lets you select the reclining angle you like, from sitting up to the zero-gravity position. The padded headrest is removable and adjustable. And holding it all together is Faulkner's aesthetically pleasing frame made from sturdy powder-coated steel tubing that folds compactly for storage or travel, covered by a 2-year warranty.

[Contact Parts](#) at Primo Trailer Sales for more information or give us a call at 613-596-9696.

Very Limited Quantities & Colors.

P/N 48455 - Desert Sand Mesh Recliner w/ Grey Frame & Wood Armrests. XL Version Only. \$109.00

P/N 40351 - Ocean Blue Mesh Recliner w/White Frame & Padded Armrests. XL Version Only. \$109.00

**Offer Expires: April 30, 2009**

\* Taxes Additional. XL Version Only MSRP: \$209.00

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